



Today's Date _____
 Tracking **Princess, Inner or Elite Circle** this Week? _____
 Princess Circle Week = 2+2+2 ~Inner Circle Week= 3+3+3~Elite Week= 5+5+5
 Princess Circle Month= 3 out of 4 Princess Circle Weeks
 Inner Circle Month= 3 out of 4 Inner Circle Weeks
 Elite Circle Month= 3 out of 4 Elite Circle Weeks
YOU ARE 7 STEPS A DAY -- 5 DAYS A WEEK FROM YOUR DREAM LIFE!!

Daily Accountability...

1. Bible /Prayer _____
2. Read 10 Pages _____
3. Eat Well/Exerc. _____
4. Positive Words and Attitude Today (1-5) _____
5. 7-10 IP's _____
(Each activity listed is an IP's)
6. Booked at least 1 New Appointment today _____

INNER CIRCLE DAY TRACKING:

1. Call 3-4 Booking Prospects

(Book Facials, Parties, Guests to come to meetings, BM BAGS and Silent Hostesses)

1. _____
2. _____
3. _____
4. _____

2. Listen to the Million \$ Message (641-715-3900—44336#)

3. Make 2-3 Interview Calls

(Let them know that you only need 56 interviews to earn your free car...ask them to help you by listening Live with your Director or on the Phone or on a Recorded Call)

1. _____
2. _____
3. _____

4. Make 2-3 Customer Care Calls for Re-orders

1. _____
2. _____
3. _____

5. Coach 2-3 Upcoming Apts. (Call the hostess & guests)

1. _____
2. _____
3. _____

6. Call 2-3 Team Members

(Encourage, Book Debut/Int., Share about Events)

1. _____
2. _____
3. _____

7. Get 2-3 NEW LEADS!!

Suggestions for NEW LEADS...1. Ask someone to pass out 10 What Women Want Surveys for you and give her free product for getting all 10 completed. 2. Ask someone to take a basket of products to work to sell for you and have them get each person who purchases to fill the sales ticket out completely so that you have their info (write in a space for phone #)...give her 20% of the sales in free product. 3. Ask your customers if they have a friend, who needs some pampering, let them know that you will give their friend a free gift in her name and a special pampering session. Offer them \$10 for every friend that books. 4. Build a Before & After Model Portfolio and ask women everywhere you go to be in your portfolio. 5. Hand out coupons for women to register on your website everywhere you go. 6. Give out invitations to your next meeting and ask her if you can text her some details about it.

1. _____
2. _____
3. _____

6 Most Important Things to do TODAY!

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____