***Pearls of Sharing Booking Script***

***Hey \_\_\_! I am working on my initial training in my Mary Kay business. I need to do 5 field-training appointments with my Director to help me learn how to share the Mary Kay business information. You don’t have to be interested in Mary Kay at all, I just need women that I feel comfortable with. Of course I would feel comfortable with you! Would you mind meeting us for a quick cup of coffee or a glass of tea to help me with my training?! When they respond YES, text or call your Director and get a few times that work for her, then text your friend back those choices. Neutral ground is always the best place to meet. Restaurants or training centers are great!***