

Next Best Steps



- I have scheduled my next coaching call with Kathy!
- I set up a private customer VIP Facebook group.
- I have sent a personalized 1-1 message inviting all my family and friends to join the group (using the script).
- I have 50 members in my Customer VIP FB Group and have scheduled a time for Kathy to do a virtual party for me.



- I have made my list of 100 women (Most women know 300+ people!).
- I have completed MKU Step 3 How to Find Customers and Hostesses.
- I have changed my personal cell phone voicemail to a professional message that says I'm a Consultant! (Listen to Kathy's voicemail to hear an example message.)
- I have printed the scripts from MKU Step 3 (Social Media, Telephone, and Text Message) and have read them over and practiced in front of the mirror.



- I have checked out the Great Start App so I know what bundles are available for me to earn!
- I have a brainbook to keep my business organized!
- I have had my Great Start Coaching Call with Kathy!!
- I have checked out the New Consultant Folder our Unit Google Drive to see what resources are provided. (Print out 100 NO's and Weekly Plan Sheet)



- I have completed MKU Step 4 How to Book Selling Appointments.
- I have used the scripts I printed from MKU Step 3 to reach out to book my first parties. Practice reading the scripts a few times in front of a mirror! It is easier to build consistency by calling a few each day!
 3/day 4/day 5/day